



# Investing in tomorrow.

By developing capable, next-generation technology talent today.

Cisco's technology and career skills program is our largest social investment, based on our thought leadership in digital transformation.

**FREE.** Our courses are free to nonprofit high schools, colleges, libraries, military and veteran groups, and many non-traditional learning environments. We offer:

- innovative, globally-consistent curriculum
- ongoing alignment with new technology
- preparation for industry certifications



The Global Knowledge [2019 IT Skills & Salary Report](#) says that IT compensation is the highest it's ever been. The average salary in the USA is \$110,000.

## Workforce development and reskilling

increase regional economic strength. WEF's [Future of Jobs Report](#) estimates that **54%** of all employees will require significant reskilling by 2022.

## United States

1,723,613 Students since inception  
 172,134 Current students / 15% female  
 1,850 Education partners  
**\$814.2 million** Cisco's In-Kind\* Investment

## Virginia

58,856 Students since inception  
 7,630 Current students / 17% female  
 55 Education partners  
**\$23.6 million** Cisco's In-Kind\* Investment



*Students not only learn technology, they learn on a team, helping others, discovering their strengths.* - Engineer / Cisco instructor

Networking Academy data from 7/31/2019

## Global Outcomes

**94%** of our students got a better job or entered a higher ed level with a Cisco certification.  
**Don't let your students miss out.**

## Global Skills Gap

**3 million** = shortage of cybersecurity professionals globally. The skills gap in North America is half a million.  
[ISC<sup>2</sup> study](#)

Organizations that do not strengthen their STEM or training programs may be left behind.  
[World Economic Forum](#)



Discover our diverse learning pathways, and try out a course demo!



**Virginia, USA** *Academies active on 7/31/2019*

Academies of Loudoun  
Monroe Advanced Technical Academy  
Amherst County High School  
Astar Education Institute  
Battlefield High School - VA  
Bridging Communities Regional Career and Technical Center  
C3 Cyber Club  
CATEC-Charlottesville Albemarle Technical Education Center  
Central Virginia Community College  
Chantilly Academy  
Chesterfield Technical Center  
Churchland High School  
Dabney S. Lancaster Community College  
Danville Community College  
ECPI University Newport News  
ECPI University Northern Virginia  
ECPI University Virginia Beach  
Forest Park High School  
Franklin County High School  
George Mason University  
Germanna Community College  
Heritage High School  
Information Warfare Training Command - Virginia Beach  
J. Sargeant Reynolds Community College  
John Tyler Community College  
Lee County Career and Technical School  
Liberty University  
Loudoun County Public Schools  
Marshall Academy

Marymount University  
Massanutten Technical Center  
Matoaca High School  
Mountain Empire Community College  
Neff Center for Science & Technology  
New Horizons Regional Education Center  
Norfolk State University  
NVCC - Alexandria Campus  
NVCC - Annandale Campus  
NVCC - Woodbridge Campus  
NVCC-Loudoun Campus  
Old Dominion University  
Patrick Henry Community College  
Petersburg High School  
Radford University  
Regent University  
Scott County  
Smyth County Public Schools  
Southwest Virginia Higher Education Center  
Spotsylvania Career & Technical Center  
TC Williams High School  
Thomas Nelson Community College  
Tidewater Community College VB  
Triplett Business and Technical Institute  
VA Beach Schools  
Virginia Western Community College  
Wytheville Community College